

# MANAGEMENT RESPONSE



Regional office / cluster: East-Africa, TANZANIA

**Title evaluation report: Mid-term impact assessment report for Grain and Horticulture Food Systems**

Date of the Management Response: 11/05/2020

Staff involved in the Management Response: David Leysens

Cleared by: Chris Claes

<b>Evaluation recommendation / point of attention 1</b>	Strengthening FBO internal capacity			
<b>Management response</b>	<p><b>Partially accepted</b></p> <p>We agree with the recommendation to focus on making stronger business cases for consultants that offer FBO-capacity building services. Leaving private market, the opportunity to develop commercial services is the most sustainable exit strategy indeed. Unfortunately, we discovered this market is not mature yet in Tanzania. We only partially agree with the suggestion to engage with local government extension workers. We are not sure about the assumption that local governments will be able to pay for these consultancy fees in the place of FBOs. We think more innovative business models need to be found, whereby FBO's investing in their professionalization can link this cost to direct impact activities on their business (more income, better access to finance etc). We also still believe in our strategy to engage with educational institutions that can offer these training services to farmers as part of their curriculum.</p>			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
1.1 Expand our MoU with Moshi Cooperative University to minimum one other region in order to help upscale the successful pilot whereby university students and staff support FBO strengthening activities	By December 2020	Shukuru Tweve		

1.2 Present our success story with MoCu to the Belgian NGO group in general and VLIR UOS in particular to see if alignment with their intervention can be found	29 May 2020	David Leyssens		
1.3 promote Scopelnsight methodology at government level (national and local) and to financial service providers like PASS. If FBO's need Scopelnsight assessment data to get better acces to finance, or to get better public support this could provide a better incentive to pay for capacity-building services.	May 2021	Kain Mvanda		
<b>Evaluation recommendation / point of attention 2</b>	Promotion of Rice Quality Standards			
<b>Management response</b>	<p><b>Accepted</b></p> <p>We agree to engage more with TARI and National Rice Council. We accept the point to upscale the successes on Rice Quality Standards to Southern-Tanzania. We understand the fears about the small amount of time left for starting new engagements in this area. However we would regret not taking the opportunity to upscale the successes our rice quality standards pilot has achieved in Northern-Tanzania. If needed we think continuation of this work beyond 2021 will be an important strategic focus point for our long-term strategy in Tanzania.</p>			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
2.1 Strengthen the partnership with TARI by engaging with minimal one other TARI centre in the country, preferably in the Southern Highlands (TARI Uyole for example)	May 2021	Djalou Franco		
2.2 Promote Rice Quality Standards like SRP at National level through the Rice Council of Tanzania	December 2021	Djalou Franco		
<b>Evaluation recommendation / point of attention 3</b>	Pulses Trade			
<b>Management response</b>	<p><b>Accepted</b></p> <p>Especially under the post-corona times the strategic shift of this program from export-focus to “feeding local and regional consumers” seems to have been a very impactful choice. We agree it will be important to document well what has been learnt through this program.</p>			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
3.1 Generate a lessons-learnt document as input for a more proactive strategy on pulses beyond 2021 as part of the Food Smart City program	December 2021	David Leyssens		

<b>Evaluation recommendation / point of attention 4</b>	Food Smart City Arusha			
<b>Management response</b>	<p><b>Accepted</b></p> <p>We accept the suggestions to engage with local authorities in other urban centres and to reach out to peers like Hivos</p>			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comments
4.1 Sign an MoU with a second local authority in Tanzania (Mbeya) for launch of a second Food Smart City program; to replicate Arusha work to other relevant food urban centres and make the methodology more established as part of the exit strategy	September 2020	Shukuru Tweve		
4.2 Study Hivos Zambia programs in Lusaka and Kitwe	December 2021	Kain Mvanda		
<b>Evaluation recommendation / point of attention 5</b>	Commercial BDS			
<b>Management response</b>	<p><b>Partially accepted</b></p> <p>Rikolto will continue to support BDS businesses start-ups, mainly through its partnership with PASS. A dedicated focus will be put on commercial nurseries/seedling raisers. Rikolto will link them with private seed companies to provide extension services to farmers through demonstration plots.</p> <p>With regards to the suggestion to focus on capacity issues of TAHA, we partially agree with the suggestions made. Rikolto successfully convinced TAHA to establish a commercial wing for certification and standards called TAHA Cert . We believe TAHA needs to see the business case in the development of these BDS services and do not want too much NGO-intervention to jeopardise this entrepreneurship attitude of TAHA. However, we do believe our support to TAHA on accreditation, food safety and standards can help them develop their BDS services to farmers. Currently companies require to use Kenyan companies for certification.</p>			
Key action(s)	Time frame	Responsible	Tracking	
			Status	Comment
5.1 Sign MOU with PASS to support business planning and linkage to finance through its credit guarantee fund	July 2020	Kain Mvanda		
5.2. Link commercial companies like East West Seed, Rijkzwaan with commercial seedling raisers.	Dec 2020	Harold Lema		